



全漢企業股份有限公司
2020第三季經營績效法人說明會
FSP Technology Inc.
3Q 2020 Results Analyst Meeting

免責聲明

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公司概況 About Us

全漢企業股份有限公司

(FSP Group)

創立於**1993年4月**

(Established April, 1993)

西元**2002年**在**台灣股票上市**

(Listed on Taiwan Stock Exchange in 2002)

全球第十大交換式電源供應器廠商

(Position Worldwide Top 10 switching power supplier)

員工人數 全球約6,200名員工

(Employee Worldwide Over 6200 persons)



願景

成為全球綠色能源解決方案領導者，深入每個人的生活，為環境做出貢獻。

Vision

To be the global leading provider of green energy solutions , touch people's life, contribute to the better environment.

使命

以創新的服務和優質的產品，為客戶、員工與股東創造最大價值。

Mission

Providing the best value to customers, employees and shareholders by our innovative service and high quality products.



FSP Product line Milestones

FSP Technology establish
PC ATX initial and co-design with Intel



1993

2003

Joint Venture with QQE
Phase Into Industrial Charger



Invested in 3Y Power Technology
Comprehensive Redundant Product Lines



2004

2007



Merge Protek Power
Enlarge Medical Power Business



Joint Venture with Voltronic
Comprehensive UPS Product Lines



2008

2012

Establish New Energy Solution BU
Launch " ESS
(Energy Storage System)



Innovation Product
Launch " Smallest 60W NB Adapter



2016

2019



CRPS 2.2KW



全方位能源解決方案供應商

Power Supply Total Solution Provider



5G PSU



Charger



DIN Rail



Retail Product



UPS



PV Inverter



Energy Storage System



TV PSU



PC PSU



SSL



Medical PSU



IPC PSU



Redundant



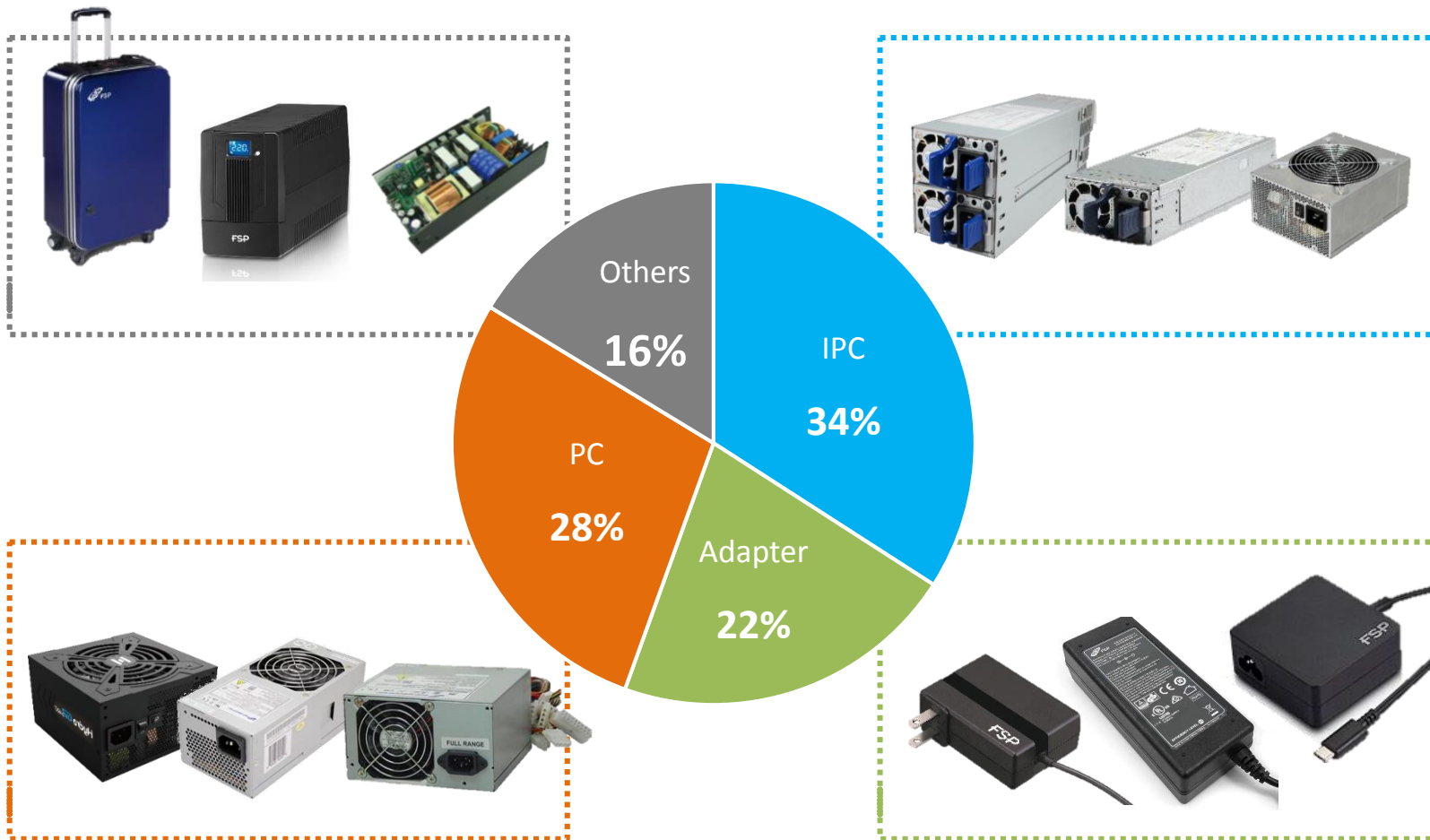
Open Frame



Adapter

營收分佈

Product Portion



※ Others included Open frame, UPS, Energy management, PSU for Medical & TV applications



應用領域

Application Categories



ITE

PC PSU, IPC PSU,
Retail PC PSU, Adapter



Cloud & Server

Redundant



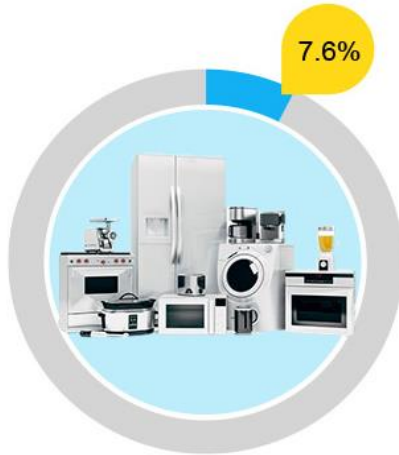
Industrial

Open Frame, DIN Rail,
Enclosure, Adapter



New Approach

ESS, UPS, PV Inverter,
Charger, IoT PSU



Consumer

TV PSU, SSL, Retail Adapter,
Retail Charger, Adapter



Medical

Medical PSU

Energetic | Friendly | Simple | Reliable

POWER
NEVER ENDS



合併綜合損益表

Consolidated Statements of Comprehensive Income

單位：新台幣仟元
Unit: NT\$ thousand

	2020/3rd	2019/3rd	2020/01/01 To 2020/09/30	2019/01/01 To 2019/09/30	YoY
營業收入淨額 (Net Sales revenue)	4,479,568	3,848,468	10,740,634	10,428,006	3%
營業毛利 (Gross profit from operations)	684,861	448,384	1,507,590	1,071,380	41%
營業淨利(損) (Net operating income (loss))	237,971	65,191	333,172	(102,263)	-426%
營業外收入及支出 (Non-operating income and expenses)	99,071	106,364	453,909	244,931	85%
稅前淨利(損) (Profit (loss) from continuing operations before tax)	337,042	171,555	787,081	142,668	452%
所得稅費用 (Tax expense)	32,049	32,291	224,743	38,103	490%
淨利歸屬於母公司業主 (Profit attributable to owners of parent)	292,058	131,482	540,797	96,433	461%
基本每股盈餘 (元) (Basic earnings per share)	1.56	0.68	2.86	0.50	472%



合併財務比率 Financial Ratio

財務比率(%) financial ratio	2020/3rd	2019/3rd	2020/01/01 To 2020/09/30	2019/01/01 To 2019/09/30
毛利率 (Gross margin)	15	12	14	10
營業利益率 (Operation income margin)	5	2	3	(1)
稅前淨利率 (Per-tax income margin)	8	5	7	1
淨利率 (Profit Margin)	7	4	5	1



合併業外收支細項

Non-Operating Profit Breakdown

單位：新台幣仟元
Unit: NT\$ thousand

	2020/3rd	2019/3rd	2020/01/01 To 2020/09/30	2019/01/01 To 2019/09/30
利息收入 (Interest revenue)	4,296	8,768	19,560	26,042
股利收入 (Dividend revenue)	107,452	94,703	107,452	94,703
處份待出售非流動資產利益 (Gain on disposal of Non-current assets or disposal groups classified as held for sale, net)	-	-	326,059	-
外幣兌換(損)益淨額 (Foreign exchange (loss) gain)	(22,689)	(20,092)	(56,721)	(8,246)
處份投資利益 (Gain on disposal of investments)	-	-	-	35,791
其他 (Others)	10,012	22,985	57,559	96,641
合計 (Total)	99,071	106,364	453,909	244,931



合併資產負債表

Consolidated Balance Sheet

單位：新台幣百萬元

Unit: NT\$ million

	2020/9/30	2019/9/30
現金及約當現金 (Cash and cash equivalents)	2,478	2,403
應收帳款淨額 (Accounts receivable, net)	4,052	3,672
存貨 (Current inventories)	2,356	1,873
流動資產合計 (Total current assets)	10,644	9,506
透過其他綜合損益按公允價值衡量之金融資產-非流動 (Non-current financial assets at fair value through other comprehensive income)	4,769	3,035
不動產、廠房及設備 (Property, plant and equipment)	1,492	1,473
非流動資產合計 (Total non-current assets)	7,164	5,537
資產總計 (Total assets)	17,808	15,043
應付帳款 (Accounts payable)	4,964	4,231
流動負債合計 (Total current liabilities)	6,534	5,753
負債總計 (Total liabilities)	7,105	6,364
股本 (Total capital stock)	1,873	1,923
保留盈餘合計 (Total retained earnings)	3,097	2,497
透過其他綜合損益按公允價值衡量之金融資產未實現評價損益 (Unrealised gains (losses) from financial assets measured at fair value through other comprehensive income)	4,549	2,954
權益總計 (Total equity)	10,703	8,679
每股淨值(元) (Book Value Per Share)	55.51	43.74

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